



Ryan J. Koretoff, MBA, CPA

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Summary

Innovative accounting and finance professional. Produces actionable insights that drive objective business decisions. Core competencies include financial reporting, financial planning & analysis (FP&A), and financial modeling. Comfortable unpacking and presenting complex financial data to all audiences. Accustomed to working within diverse information and ERP systems. Provides a unique combination of technological vision, business intelligence, and financial strategy. Refined communication, project management, and interpersonal skills.

Career Experience

Finance and Accounting Consultant – DLC, Inc., Irvine, CA

2022 – Present

DLC is a professional services firm helping companies drive transformation and growth, one project at a time. Its team provides flexible, efficient, on-demand execution of its clients' financial projects.

- Aspen Medical Products, LLC, Irvine, CA

Aspen Medical Products is a \$130M+ Private Equity owned full-scope international medical device manufacturer. The company designs, develops, and sells its orthopedic products to caregivers and healthcare distributors worldwide.

- Delivered going concern stress testing, financial analyses, financial statement forecasting, and cash flow management for UK subsidiary.

Project Feature: <https://dlcinc.com/clients-industries/case-studies/international-medical-device-manufacturer-engages-dlc-for-cashflow-forecasting-and-going-concern-stress-testing/>

- Led post-acquisition due diligence and subsidiary integration for consolidated financial reporting.
- Performed strategic financial modeling and profitability analyses to guide international transfer pricing.
- Produced goodwill impairment testing via investment strategies and valuation techniques for UK subsidiary.
- Advanced Mexico subsidiary internal controls and financial reporting with superior procedures and reconciliations.
- Served as key stakeholder in ERP system implementation, streamlining financial reporting processes, developing custom forms, mapping data, documenting workflow, authoring development specifications, managing UAT, and approving system output.
- Served as key stakeholder in month-end close, year-end close, cost accounting procedures, cost analyses, variance analyses, audit coordination, audit management, and execution of financial strategy.

- Prospect Medical Holdings, Inc., Los Angeles, CA

Prospect Medical Holdings is a \$2B Private Equity owned healthcare services company supporting, CA, CT, NJ, PA, and RI residents with more than 11,000 affiliated physicians and 18,000 employees at 16 hospitals.

- Improved regulatory compliance and internal controls by revising various technical accounting procedures.

- Fluidmaster, Inc., San Juan Capistrano, CA

Fluidmaster is a \$330M+ privately held toilet repair brand and #1 worldwide producer of toilet repair products.

- Served as key stakeholder in financial reporting, preparation of financial statements, month-end close procedures, communication of variance analyses, and execution of financial strategy.
- Reviewed weekly Accounts Payable/Receivable, ensuring compliance to proper internal controls.

- National CineMedia, Inc. (NASDAQ: NCMI), Centennial, CO

National CineMedia is a \$220M+ American cinema advertising company and displays ads to U.S. consumers in movie theaters, online, and through mobile technology.

- Advanced financial modeling and forecasting to enhance going concern governance and cash flow management.
- Performed data analyses, risk management, liquidity monitoring, and debt covenant compliance via strategic financial planning & analysis (FP&A).

○ LeaseLock, Inc., Marina del Rey, CA

LeaseLock is a Series B funded SaaS-based technology company and the #1 security deposit replacement for the National Multifamily Housing Council's (NMHC) Top 50 apartment owners. The company's industry leading platform and AI-enabled solution provides affordable and customizable protection on every lease.

- Progressed financial reporting accuracy and strengthened internal controls by guiding process for capitalization of agile environment software development.

VP Finance – Mobilemoney, Inc., San Clemente, CA

2021 – 2022

Mobilemoney provides technology-based solutions to the gaming, ATM, and financial payment markets throughout the U.S.A.

- Advanced financial reporting, internal controls, and operational efficiencies via systematic revenue recognition; correcting accounting for internal-use software development; centralizing finance department records; and segmenting business unit information capture.
- Performed strategic financial leadership and partnered with key stakeholders of cross-functional teams to diversify revenue centers, reduce concentration risk, support revenue growth, and reestablish competitive advantages.
- Executed financial strategy, cash flow management, and risk management to restore financial well-being.

Director, Finance & Operations – Doctor Evidence, LLC, Santa Monica, CA

2015 – 2019

Doctor Evidence is a market leader in AI-enabled medical insights with its SaaS platform that empowers global stakeholders in the healthcare ecosystem to generate actionable data insights.

- Improved processes, internal controls, and financial reporting to promote revenue growth and cost reduction actions.
- Served as key stakeholder in enterprise strategic planning, advancing business and financial modeling, performance metrics, budgeting, forecasting, and variance analyses.
- Systematically automated internal-use software capitalization, perfecting internal controls for most critical audit matter and supporting enterprise valuation.
- Led custom ERP system development as Administrator; centralizing data management, streamlining financial reporting processes, integrating with strategic resources, mapping data, performing data migration, managing UAT, documenting workflow, approving system output, and positioning company for scalable operations.
- Accelerated the month-end close and year-end close processes by mentoring the accounting staff and deploying superior general ledger reconciliations.
- Collaborated with cross-functional teams to create robust sales and revenue forecasting model.

Corporate Controller – National Link, Inc., Glendora, CA

2013 – 2015

National Link is one of the largest ATM companies in the nation managing over 19,000 ATMs nationwide with additional presence in Puerto Rico and the U.S. Virgin Islands.

- Directed enterprise mergers & acquisitions (M&A) with investment strategies, cost analyses, revenue forecasting methods, and data analyses to drive revenue growth.
- Improved sales, DSO, risk management, and internal controls by introducing sales financing purchase agreements and formal customer credit limit policies.
- Utilized financial modeling techniques and programmed reconciliations to streamline month-end close and year-end close procedures, progress cash flow management, and enhance financial reporting.
- Upgraded general ledger to improve financial planning & analysis (FP&A), budgeting, forecasting, and variance analyses.
- Mentored accounting staff and led cross-functional teams to organize 2 new business units and a foreign territory.

Controller – Supply Chain Management, LLC, Fontana, CA

2012 – 2013

Supply Chain Management is a business operations consulting firm specializing in the oil, natural gas, steel, and building materials industries.

- Overhauled the general ledger to elevate financial reporting and establish GAAP compliance.
- Enhanced month-end close and year-end close procedures with superior reconciliations and cross-functional team management.
- Administered strict cash flow management, cost reduction tactics, and variance analyses to maintain performance metrics and debt covenant compliance.
- Authored financial modeling resource to automate bank reconciliation process by merging bank and general ledgers.

Technical Expertise

Financial Planning & Analysis (FP&A), Performance Metrics, and Operational Efficiency

Valuation (P/E, FMV, DCF, NPV)	Leverage (D/E Ratio, Debt-to-Capitalization Ratio, WACC)
Investments (LBO, M&A, IRR, ROI, ROA)	Presentation (Pro Forma, Consolidations, Comparative)
Sustainability (GM, EBITDA, TTM, ARR, MRR, NRR)	Modeling (Three-Statement, Forecasting, Budgeting)
Customer Retention (Churn, CLV, CRR)	Frameworks (US GAAP, UK GAAP, IFRS, Cash, Tax)
Liquidity (Current Ratio, Quick Ratio, FCF, DSO)	

Accounting, Audit, and Financial Reporting

ASC 323 – Investments—Equity Method & Joint Ventures	ASC 805 – Business Combinations
ASC 330 – Inventory	ASC 810 – Consolidation
ASC 350 – Intangibles—Goodwill and Other	ASC 820 – Fair Value Measurement
ASC 360 – Property, Plant, and Equipment	ASC 830 – Foreign Currency Matters
ASC 430 – Deferred Revenue	ASC 842 – Leases
ASC 606 – Revenue from Contracts with Customers	ASC 985 – Software
ASC 730 – Research and Development	

Systems & Software Experience

ERP & Information Systems

Microsoft Dynamics SL, GP & 365 (Advanced)
Salesforce Classic & Lightning (Admin)
IFS (Advanced)
IQMS (Advanced)
Oracle JD Edwards & NetSuite
SAP Business One

Data Analytics & Business Intelligence

Microsoft Excel & Visual Basic (Expert)
Microsoft Power BI, Power Pivot & Power Query (Advanced)
Oracle BPM & EPM
Tableau
Google Analytics

Cloud Computing Platforms

Microsoft Azure
Amazon Web Services

Other Software & Applications

Available upon request.

Education, Certifications & Publications

Master of Business Administration (MBA), Finance – Chapman University, Orange, CA 2008

Bachelor of Arts (BA), Psychology – University of Southern California (USC), Los Angeles, CA 2005

Certified Public Accountant (CPA) – California Board of Accountancy; License Number: 142988

Pathway 2 licensee. Passed all exam sections on first attempt in 7 months with an average score of 89 (top 10% of candidates).

Progressive accountants needed to help laggards go digital – California Business Journal, July 2020

The corporate accountant's role in implementing technology – Accounting Today, March 2021